

Robin Singh Rajawat [Portfolio](#)

SAP EWM Senior Solution Architect

robinsinghrajawat@gmail.com · +45 31 88 94 18 · Vejen, Denmark · [linkedin.com/in/robinrajawat](https://www.linkedin.com/in/robinrajawat)



SAP EWM Senior Solution Architect with 11+ years leading EWM, S/4HANA, ECC, and CRM implementations — combining deep warehouse and order-to-cash (OTC) expertise with hands-on technical development in ABAP, Fiori, and RAP. I've delivered solutions across mining, railway, IT services, and sourcing & services industries, and currently architect large-scale warehouse automation and integration modernization at Solar Group. Strong communicator and consultant, with leadership experience across cross-functional teams.

WORK EXPERIENCE

Solution Architect — EWM — Solar Group

Jul 2023 – Present

Vejen, Denmark · Sourcing and services company

- **Current focus:** architecting new customer delivery experience improvements and modernizing the integration landscape (migrating from SAP PI/PO to Integration Suite).
- Led the implementation of a new, modern automated warehouse — consolidating two legacy sites into one facility handling 18–20K pick lines per day — bringing together Autostore, Honeycomb's cassette management system, STILL's iGo Flow and iGo Pilot, and Kardex Shuttle. Delivered on time with smooth day-one operations.
- EWM/nShift Architect for Fastbox 2.0, giving customers more flexible delivery scheduling by place and time window — well received by customers.
- Delivered real-time Wave Item Clearing integration with the picking application to prioritize picking and replenishment — raising throughput with fewer man-hours.
- Led the migration from Decentralized EWM 9.5 to Decentralized EWM on S/4HANA (RISE, Private Cloud Edition) across 5 warehouses — a first-of-its-kind migration. Went live on time with zero data loss and hypercare significantly shorter than expected.
- Delivered warehouse automation upgrades — automatic sorting in the dispatch area, robotic-arm picking from the Autostore terminal, AGV pallet automation via Anronaut's Traffic Management System, and Kardex cable-goods handling — cutting manual effort and raising throughput, alongside ongoing nShift and Fiori performance work.
- Owned the EWM architecture side of the ECC to S/4HANA migration and coordinated the infrastructure move from an in-house data center to an external partner.
- Architected SmartKit Orders, a Solar webshop feature letting customers order pre-packed, project-specific material kits.
- Led development of a Fiori warehouse cockpit for one-click visibility into picking and putaway progress across six warehouses, by product type — cutting a 15–20 minute manual check down to about a second.

Specialist — Package Implementation — LTI (now LTM)

Jun 2015 – May 2023

India & Denmark · Business Services (Sourcing & Services, Consulting, Railway, Mining)

- Built the Global Template for Nordic warehouse operations — 10 Fiori apps automating Goods Receipt, Picking, Day Closing and Returns across 90,000+ daily lines in six warehouses, with third-party robotics (Autostore, Unicontrol, Prevas).
- Delivered S/4HANA solutions for LTI's own internal transformation — contract processing, timesheet billing, milestone billing, contract accruals and amendments, invoice splitting/merging, and revenue, tax and GST analysis; earned high appreciation from LTI's CIO and SAP Department Head. During cutover, resolved a critical locking-related bulk-processing bottleneck hours before an 8 AM go-live.
- Led a 4-person CRM team as a peer, all around a year into their careers, on a Railway client implementation. Earned a 10/10 client signoff in writing and internal appreciation from LTI's COO, with the solution also praised in a SAP Audit review.
- Created a tailored Simple Order Entry Workbench — credit-limit/outstanding balance, order/delivery/billing history, ATP checks, and item recommendations based on order frequency, quantity, and recency.
- Built mining-specific SAP GUI applications (Material Sampling, Bank Guarantee, Supplementary Billing) critical to a successful go-live; also earned a Pat-on-the-Back award for IRDA/SOLMAN support.

SKILLS

SAP Modules

SAP EWM · SAP SD · SAP TM · SAP CRM · CPQ

Technical & Development

SAP ABAP · OData · SAP Fiori & UI5 · SAP RAP · ABAP Development Tools (ADT) · SAP Business Application Studio (BAS) · VS Code

Warehouse & Logistics

Warehouse Design · Goods Movement · Inbound & Outbound Logistics · Handling Units & Packaging · Replenishment · Physical Inventory · nShift (TMS)

Order-to-Cash

Order-to-Cash (OTC) · Pricing & Billing · Returns

Cross-functional

Business Analysis · SAP ERP Integration · Leadership

CERTIFICATIONS

All six completed in 10 days alongside a full-time role — recognized internally and featured on LTI's internal portal.

- SAP Certified Application Associate — SAP S/4HANA Sales 1909
- SAP Certified Application Associate — SAP S/4HANA Cloud, Sales Implementation 2021
- SAP Certified Application Associate — SAP Extended Warehouse Management 9.5
- SAP Certified Application Associate — SAP Transportation Management 9.5
- SAP Certified Development Associate — SAP Fiori Application Developer
- SAP Certified Development Specialist — ABAP for SAP HANA 2.0

RECOGNITION

LTI, 2015 – 2023. STAR Award — from what was generally understood at the time, typically given to senior department members; unusual for someone this early in their career.

STAR Award — Project MOIL · PRIDE Award ×3 · POB Award · Service Delivery Excellence (Team)

CONTINUOUS LEARNING

openSAP course completions — Records of Achievement, not proctored certifications.

Exploring the SAP Business AI Portfolio · Exploring SAP Cloud ERP · Discovering Extended Warehouse Management with SAP S/4HANA · Transform Your Business Processes with SAP Signavio and SAP Build · Enterprise Goes Cloud 2 · Generative AI at SAP · AI Ethics at SAP (Edition Q1/2024)

EDUCATION

Bachelor of Engineering — Electronics & Communication

MITS, Gwalior · 2011 – 2015 · First Class (Hons), CGPA 8.36

LANGUAGES

English — Full Professional Proficiency · Hindi — Full Professional Proficiency · Danish — Limited Working Proficiency